

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2014 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS
January 31, 2014 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: BRIDGE Housing Corp/Sacramento Housing Authority Repositioning Program, Inc.

PROJECT NAME: Sutterview Apartments

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

Cashier's Check Only

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$883,598 annual Federal Credits, and

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

\$3,442,588 total State Credits

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements, if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (g). No additional documents is support of the basic thresholds or point selection categories shall be accepted from the sponsor beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 10 years, free of charge (exce child care). I understand that misrepresentation may result in cancellation of Tax Credit reservation, notification of th Internal Revenue Service and the Franchise Tax Board, and other actions which TCAC is authorized to take pursuar to California Health and Safety Code Section 50199.22 and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this d	lay of , 2	014 at	Ву_	
			_	(Original Signature)
	, California.			
			=	(Typed or printed name)
			_	(Title)
		ACKNOWLEDGMEN	Т	
STATE OF)			
COUNTY OF)			
On_ personally appeared	before me,			.,
		, who proved	to me	on the basis of satisfactory evidence)
he/she/they executed the	he same in his/her/t	subscribed to the within heir authorized capacit	instru y(ies),	ument and acknowledged to me that and that by his/her/their signature(s) person(s) acted, executed the instrument.
I certify under PENALT true and correct.	Y OF PERJURY un	der the laws of the Sta	te of C	California that the foregoing paragraph is
WITNESS my hand and	d official seal.			
Signature		(Seal)		

City of Sacramento
John Shirey Local Jurisdiction: City Manager: Title: City Manager 915 I Street, 5th Floor Sacramento Mailing Address: City: 95814 Zip Code: 916-808-7495 Phone Number: Ext. FAX Number: (916) 808-7618 E-mail: JFShirey@cityofsacramento.org

^{*} For City Manager, please refer to the following the website below: http://events.cacities.org/CGI-SHL/TWSERVER.EXE/RUN:MEMLOOK

II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A.	Application Type Application type: Preliminary Reservation Prior application was submitted but not selected? If yes, enter application number: TCAC # CA - 13 - 165 Has credit previously been awarded? Is this project a Re-syndication of a current TCAC project? No If yes to either question above, enter the current application number and the amount currently allocated and being returned, if applicable: TCAC # CA For re-syndications, refer to Regulation Section 10322(k)
	Federal Credit: for acquisition credit limitations. State Credit:
	If State Credit is requested, is this State Farmworker Credit? No
B.	Project Information Project Name: Sutterview Apartments Site Address: 2526 L Street If address is not established, enter detailed description (i.e. NW corner of 26th and Elm) City: Sacramento County: Sacramento
	Zip Code: 95816 Census Tract: 0014.00
	Assessor's Parcel Number(s): 007-0163-008-0000, 007-0163-009-0000 007-0163-010-0000, 007-0163-007-0000
	Project is located in a DDA: Project is located in a Qualified Census Tract: Project is DDA/QCT but requesting State Credits: Special Needs with 130% basis & State Credits: Project is a Scattered Site Project: If yes, all sites within a 5-mile diameter range: *Accurate information is essential; the following website is provided for reference: http://www.congress.org/congressorg/dbq/officials/
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))Federal and State\$883,598\$3,442,588(federal)(state)
	*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) 40%/60%
E.	Set-Aside Selection (Reg. Section 10315(a)-(e)) Nonprofit (qualified nonprofit organization)
F.	Housing Type Selection (Reg. Sections 10315(g) & 10325(g)) Seniors If you selected Special Needs please list the percentage of Special Needs Units If between 50% and 75%, please specify other housing type construction standards that will be met:
G.	Geographic Area (Reg. Section 10315(h))
	Please select your geographic area: Capital and Northern Region: Butte, El Dorado, Placer, Sacramento, Shasta, Sutter, Yuba, Yolo (
	Capital and Nothern Negion. Dutte, El Dolado, Flacel, Saciamento, Shasta, Sutter, Tuba, 1010 (

January 31, 2014 Version 5 Application 7/3/2014

II. APPLICATION - SECTION 3: APPLICANT INFORMATION

Identify Applicant A. Applicant is the current owner and will retain ownership: N/A Applicant will be or is a general partner in the to be formed or formed final ownership entity: Yes Applicant is the project developer and will be part of the final ownership entity for the project: Yes Applicant is the project developer and will not be part of the final ownership entity for the project Yes B. **Applicant Contact Information** Applicant Name: BRIDGE Housing Corp/Sacramento Housing Authority Repositioning Street Address: 345 Spear Street, STE 700 Zip Code: 94105 State: CA Citv: San Francisco Contact Person: Kevin Leichner Fax: 415-495-4898 Phone: 415-989-1111 Ext.: 7704 kleichner@bridgehousing.com Fmail: C. **Legal Status of Applicant:** Corporation Parent Company: If Other, Specify: D. General Partner(s) Information **D(1)** General Partner Name: Winfield Hill, Inc., manager during rehab of LLC to be GP of partnership Street Address: 345 Spear Street, STE 700 San Francisco Citv: State: CA Zip Code: 94105 Kevin Leichner Contact Person: Phone: 415-989-1111 Ext.: 7704 Fax: 415-495-4898 kleichner@bridgehousing.com Email: Nonprofit/For Profit: Parent Company: BRIDGE Housing Corporation Nonprofit D(2) General Partner Name: Sacramento Hsng. Auth. Repositioning Program, Inc., member of LLC Street Address: 801 12th Street, 4th Floor City: Sacramento State: CA Zip Code: Contact Person: Bern Wikhammer 916-440-1368 Phone: Ext.: Fax: bwikhammer@shra.org Email: Nonprofit/For Profit: Nonprofit Parent Company: Sacramento Hsng. Redev. Agenc D(3) General Partner Name: Street Address: City: Zip Code: State: Contact Person: Phone: Ext.: Fax: Email: Nonprofit/For Profit: (select one) Parent Company: E. General Partner(s) or Principal Owner(s) Type Nonprofit F. Status of Ownership Entity If to be formed, enter date: currently exists

*(Federal I.D. No. must be obtained prior to submitting carryover allocation package)

G. **Contact Person During Application Process**

BRIDGE Housing Corporation Company Name:

Street Address: 345 Spear Street, STE 700

San Francisco City: State: CA Zip Code: 94105

Contact Person: Kevin Leichner

Phone: 415-989-1111 Ext.: 7704 Fax: 415-495-4898

Email: kleichner@bridgehousing.com

Senior Project Manager Participatory Role:

(e.g., General Partner, Consultant, etc.)

II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email:	415-989-1111 Ext.: 7704 415-495-4898 kleichner@bridgehousing.com	Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Ferrari Moe, LLP 2138 Fourth Street San Rafael, CA 94901 John Moe 415-458-3511 Ext.: 415-458-3512 jmoe@ferrari-moe.com
Attorney: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Gubb & Barshay, LLP 505 14th Street, STE 1050 Oakland, CA 94612 Natalie Gubb 415-781-6600 Ext.: 415-781-6967 ngubb@gubbandbarshay.com	General Contractor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	SD Deacon dba Remco Deacon 7745 Greenback Lane, STE 250 Citrus Heights, CA 95610 Drew Sense 916-969-0900 Ext.: 3111 916-729-0900 drew.sense@deacon.com
Tax Professional: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Gubb & Barshay, LLP 505 14th Street, STE 1050 Oakland, CA 94612 Natalie Gubb 415-781-6600 Ext.: 415-781-6967 ngubb@gubbandbarshay.com	Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Glumac 910 Glenn Drive Folsom, CA 95630 Neil Steiner 916-934-5103 Ext.: 3111 916-934-5112 nsteiner@glumac.com
CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Lindquist, von Husen & Joyce LL 90 New Montgomery Street San Francisco, CA 94105 S. Scott Seamands 415-905-5408 Ext.: 415-957-1629 sseamands@lvhj.com	Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	[to be competitively bid] Ext.:
Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Calif. Housing Partnership Corp. POB 8132, 5325 Elkhorn Blvd. Sacramento, CA 95842 Laura Kobler 916-683-1180 916-683-1194 lkobler@chpc.net	Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	M.E. Shay & Co. 1006 Fourth Street, 6th Floor Sacramento, CA 95814 Mary Ellen Shay 916-444-0288 Ext.: 916-444-3408 meshayco@gmail.com
Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email:	James G. Palmer Appraisals Inc. 1285 W. Shaw 108 Fresno, CA 93711 Gregg Palmer 559-226-5020 559-226-5063 gregg@jgpinc.com	Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Housing Auth. CityofSacramento 801 12th Street, 6th Floor Sacramento, CA 95814 Karen Wallace 916-449-6623 916-498-1655 kwallace@shra.org

CNA Consultant:	EMG Corp.	2nd Prop. Mgmt Co.:	
Address:	222 Schilling Circle, Suite 276	Address:	
City, State, Zip	Hunt Valley, MD 21031	City, State, Zip:	
Contact Person:	Matthew Anderson	Contact Person:	
Phone:	800-733-0660 Ext.: 7613	Phone:	Ext.:
Fax:	410-785-6220	Fax:	
Email:	mfanderson@emgcorp.com	Email:	

II. APPLICATION - SECTION 5: PROJECT INFORMATION

Type of Credit Requested

	New Construction N/A If yes, will demolition of an existing structure be involved? No
	(may include Adaptive Reuse) If yes, will relocation of existing tenants be involved?
	Rehabilitation-Only Yes Is this an Adaptive Reuse project? N/A
	Acquisition & Rehabilitation N/A If yes, please consult TCAC staff to determine the applicable
	regulatory requirements (new construction or rehabilitation).
В.	Acquisition and Rehabilitation/Rehabilitation-only Projects
	If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required
	by IRC Sec. 42(d)(2)(B)(ii)? N/A
	If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? N/A
	Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of
	existing tenants? Yes
	If yes, applicants must submit an explanation of relocation requirements, a detailed
	relocation plan including a budget with an identified funding source (see Checklist).
	Age of Existing Structures No. of Existing Buildings 1
	No. of Occupied Buildings 1 No. of Existing Units 77
	No. of Stories 9
	Current Use: Affordable Senior Housing
C.	Purchase Information
	Name of Seller: Housing Auth. City of Sacramento Signatory of Seller: La Shelle Dozier
	Date of Purchase Contract or Option: 3/28/2013 Purchased from Affiliate: Yes
	Expiration Date of Option: 12/31/2014 If yes, broker fee amount to affiliate? No
	Purchase Price: \$6,733,000 Special Assessment(s): No
	Phone: 916-444-9210 Ext.: Historical Property/Site: No
	Holding Costs per Month: None Total Projected Holding Costs: None
	Real Estate Tax Rate: Exempt
D.	Project, Land, Building and Unit Information
	Project Type
	Single Room Occupancy: N/A Single Family Home: N/A
	Detached 2, 3, or 4 Family: N/A Housing Cooperative: N/A
	Tenant Homeownership: N/A One or Two Story Garden: N/A
	Townhouse/Row House: N/A Condominium: N/A
	Inner City Infill Site: N/A
	Two or More Story With an Elevator: Yes if yes, enter number of stories 9
	Two or More Story Without an Elevator: N/A if yes, enter number of stories
	One or More Levels of Subterranean Parking N/A
	Other: (specify here)
	Other. (specify note)
_	l and
E.	Land
	x Feet or 0.44 Acres 19,166 Square Feet
	If irregular, specify measurements in feet, acres, and square feet:

_	-	
F.	Building	Information

Total Number of Buildings:

Community Buildings:

If Commercial/ Retail Space, explain: (include use, size, location, and purpose)

Are Buildings on a Contiguous Site? Yes

If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? N/A

Do any buildings have 4 or fewer units?

No

If yes, are any of the units to be occupied by the owner or a person related to the owner (IRC Sec. 42(i)(3)(c))?

N/A

G. Project Unit Number and Square Footage

1 Toject Offit Number and Oquare 1 Ootage	
Total number of units:	77
Total number of non-tax credit units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	76
Total number of low-income units:	76
Ratio of low-income units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	31,008
Total square footage of low-income units:	31,008
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	1,426
Total commercial/ retail space square footage:	N/A
Total common space square footage (including managers' units):	22,432
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
**Total Square Footage of All Project Structures (excluding commercial/retail):	54,866

^{*}equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

Rural area consistent with TCAC methodology

\$286,563 \$286,563 \$256,707

H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

indicate the number of units anticipated for the following	opulation 3.		
Homeless/formerly homeless	N/A		
Transitional housing	N/A		
Persons with physical, mental, development disabilities	N/A		
Persons with HIV/AIDS	N/A		
Transition age youth	N/A		
Farmworker	N/A		
Other:	N/A		
Units w/ tenants of multiple disability type or subsidy layers, etc., briefly explain			
For 4% federal applications only:			

N/A

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application	Estimated	Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA			N/A
NEPA	2/1/2013		6/24/2013
Toxic Report			N/A
Soils Report			N/A
Coastal Commission Approval			N/A
Article 34 of State Constitution			N/A
Site Plan			N/A
Design Review	6/21/2013		6/26/2013
Conditional Use Permit Approved or Required			N/A
Variance Approved or Required			N/A

	Project and Site Information
Current Land Use Designation	Residential
Current Zoning and Maximum Density	R-3A [Note: Current project is an existing non-conforming use]
Proposed Zoning and Maximum Density	No change to zoning, existing 171 DU/acre to remain
Does this site have Inclusionary Zoning?	No
Occupancy restrictions that run with the land	
due to CUP's or density bonuses?	No (if yes, explain here)
Building Height Requirements	35' per zoning; however, existing nonconfomring use
Required Parking Ratio	0.5 per unit; however, existing non-conforming use
Is site in a Redevelopment Area?	No

B. Development Timetable

		Actual or Scheduled		
		Month	1	Year
SITE	Environmental Review Completed	N/A	1	
SIIE	Site Acquired	10	1	2014
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	N/A	1	
	Grading Permit	N/A	1	
	Building Permit	9	1	2014
CONSTRUCTION	Loan Application	2	1	2014
FINANCING	Enforceable Commitment	2	1	2014
FINANCING	Closing and Disbursement	10	1	2014
PERMANENT	Loan Application	2	1	2014
FINANCING	Enforceable Commitment	2	1	2014
TIVANCING	Closing and Disbursement	10	1	2014
	Type and Source: Seller Take-Back Loan	2	/	2014
	Application	2	1	2014
	Closing or Award	10	1	2014
	Type and Source: (specify here)	N/A	/	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	/	
OTHER LOANS	Application	N/A	/	
AND GRANTS	Closing or Award	N/A	1	
AND GRAINTS	Type and Source: (specify here)	N/A	/	
	Application	N/A	1	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	/	
	Closing or Award	N/A	1	
	10% of Costs Incurred	12	1	2014
	Construction Start	11	1	2014
	Construction Completion	11	1	2015
	Placed In Service	1	1	2015
	Occupancy of All Low-Income Units	12	1	2015

III. PROJECT FINANCING SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1)	Bank of America Construction Loan	19	3.160%	\$12,008,591
2)	Hsg Auth Sacramento Take-Back Loan	19	3.360%	\$6,350,000
3)	Hsg Auth Sacramento Take-Back Loan	19	3.360%	\$383,000
4)	Costs Deferred til Perm Conversion			\$1,710,337
5)	LP Equity			\$1,613,411
6)				
7)				
8)				
9)				
10)				
11)				
12)				
		\$22,065,339		

		To	otal Funds For Construction:	\$22,065,339
1)	Lender/Source Bank of America Construction Loan Street Address 595 California Street	2)	Lender/Source Hsg Auth Sacram Street Address 801 12th Street, 6	
	City: San Francisco		City: Sacramento	
	Contact Name Ari Beliak		Contact Name La Shelle Dozier	
	Phone Number 415-913-3215 Ext.:		Phone Numbe 916-440-1319	Ext.:
	Type of Financing Construction Loan		Type of Financing Residual Rece	eipts - Seller Take-B
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed	
3)	Lender/Source Hsg Auth Sacramento Take-Back Lc	4)	Lender/Source Costs Deferred til	Perm Conversion
	Street Address 801 12th Street, 6th Floor		Street Address N/A	
	City: Sacramento		City:	
	Contact Name: La Shelle Dozier		Contact Name:	
	Phone Numbe 916-440-1319 Ext.:		Phone Number	Ext.:
	Type of Financing Residual Receipts - Seller Take-E		Type of Financing	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed	? No
5)	Lender/Source LP Equity	6)	Lender/Source	
	Street Address [to be competitively bid]		Street Address	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Numbe Ext.:		Phone Number	Ext.:
	Type of Financing		Type of Financing	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed	? No
7)	Lender/Source	8)	Lender/Source	
	Street Address		Street Address	
	City:		City:	
	Contact Name		Contact Name:	
	Phone Number Ext.:		Phone Number	Ext.:
	Type of Financing		Type of Financing	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed	? No

9) Lender/Source	10) Lender/Source	
Street Address	Street Address	
City:	City:	
Contact Name:	Contact Name:	
Phone Number Ex	t.: Phone Numbe	Ext.:
Type of Financing	Type of Financing	g
Is the Lender/Source Committed? No	Is the Lender/Sou	urce Committed? No
	_	
11) Lender/Source	12) Lender/Source_	
Street Address	Street Address	
City:	City:	
Contact Name:	Contact Name:	
Phone Number Ex	t.: Phone Numbe	Ext.:
Type of Financing	Type of Financing	g
Is the Lender/Source Committed? No	Is the Lender/Sou	urce Committed? No

III. PROJECT FINANCING SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
		(months)	Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1)	Bank of America Permanent Loan	360			\$244,976	\$3,405,000
2)	Hsg Auth Sacramento Take-Back Loan	660	3.360%	Residual		\$6,350,000
3)	Hsg Auth Sacramento Take-Back Loan	660	3.360%	Residual		\$383,000
4)	Income from Operations prior to conver					\$426,102
5)	LP Equity - PV energy credit proceeds					\$237,449
6)						
7)						
8)						
9)						
10)						
11)						
12)						
	Total Permanent Financing:					
Total Tax Credit Equity:						
			T	otal Sources of F	Project Funds:	\$22,065,339

			Total Tax Credit Equity:	
			Total Sources of Project Funds:	\$22,065,339
1)	Lender/Source Bank of America Permanent Loan	2)	Lender/Source Hsg Auth Sacrament	o Take-Back Lo
	Street Address 595 California Street		Street Address 801 12th Street, 6th I	Floor
	City: San Francisco		City: Sacramento	
	Contact Name: Ari Beliak		Contact Name: La Shelle Dozier	
	Phone Numbe 415-913-3215 Ext.:		Phone Numbel 916-440-1319	Ext.:
	Type of Financing Permanent Mortgage		Type of Financing Residual Receipts	s - Seller Take-E
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
3)	Lender/Source Hsg Auth Sacramento Take-Back Lc	4)	Lender/Source Income from Operation	ons prior to conv
	Street Address 801 12th Street, 6th Floor		Street Address Sutterview Hsng Ass	oc, LP
	City: Sacramento		City: 345 Spear Street, 7th	n Floor
	Contact Name: La Shelle Dozier		Contact Name: Kevin Leichner	
	Phone Numbe 916-440-1319 Ext.:		Phone Number 415-989-1111	Ext.: 7704
	Type of Financing Residual Receipts		Type of Financing Income from Oper	rations
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
5)	Lender/Source LP Equity - PV energy credit proceed	6)	Lender/Source	
	Street Address [to be competitively bid]		Street Address	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Numbe Ext.:		Phone Number	Ext.:
	Type of Financing		Type of Financing	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
7)	Lender/Source	8)	Lender/Source	
	Street Address		Street Address	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number Ext.:		Phone Number	Ext.:
	Type of Financing		Type of Financing	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
	1 1 10			
9)	Lender/Source	10	Lender/Source	

Street Address	Street Address
City:	City:
Contact Name:	Contact Name:
Phone Number Ext.:	Phone Number Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
11) Lender/Source	12) Lender/Source
Street Address	Street Address
City:	City:
Contact Name:	Contact Name:
Phone Number Ext.:	Phone Number Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No

III. PROJECT FINANCING SECTION 3: INCOME INFORMATION

A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent	% of Targeted	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
1 Bedroom	8	\$320	\$2,560	\$66	\$386	30%	30.0%
1 Bedroom	16	\$449	\$7,184	\$66	\$515	40%	40.0%
1 Bedroom	52	\$578	\$30,056	\$66	\$644	50%	50.0%
Total # Units:	76	Total:	\$39,800		Average:	45.8%	

B. Manager Units

State law requires an onsite manager's unit for projects with 16 or more residential units. TCAC Regulation Section 10327(f)(7)(L) requires at least 1 manager's unit for every 80 residential units. Special Needs projects may demonstrate 24-hour desk staffing in lieu of an onsite manager's unit.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
1 Bedroom	1		
Total # Units:	1	Total:	

No Special Needs project with 24-hour desk staffing

C. Market Rate Units

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$39,800
Aggregate Annual Rents For All Units:	\$477,600

D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	76
Length of Contract (years):	30
Expiration Date of Contract:	6/28/2040
Total Projected Annual Rental Subsidy:	\$245,616

E. Miscellaneous Income

Annual Income from Laundry Facilities:	\$5,200
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
Total Miscellaneous Income:	\$5,200
Total Annual Potential Gross Income:	\$728,416

F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	() P.D.
	310010		ZDK	3 DK	4 DK	() BR
Space Heating:		\$13				
Water Heating:						
Cooking:		\$8				
Lighting:						
Electricity:		\$25				
Water:*						
Other: A/C + Mo. Electric Fee		\$20				
Total:		\$66				

^{*}PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances:

Housing Authority of the City of Sacramento - Updated 2/20/13

G. Annual Residential Operating Expenses

Administrative	Advertising:	\$1,500
	Legal:	\$2,500
	Accounting/Audit:	\$14,105
	Security:	\$5,000
	Other: (specify here)	\$28,000
	Total Administrative:	\$51,105
Management	Total Management:	\$40,000
•		
Utilities	Fuel:	
	Gas:	\$5,805
	Electricity:	\$17,979
	Water/Sewer:	\$38,235
	Total Utilities:	\$62,019
Payroll /	On-site Manager:	\$40,000
Payroll Taxes	Maintenance Personnel:	\$38,000
	Other: (specify here)	\$25,000
	Total Payroll / Payroll Taxes:	\$103,000
	Total Insurance:	\$21,500
Maintenance	Painting:	\$6,171
	Repairs:	\$31,400
	Trash Removal:	\$5,000
	Exterminating:	\$5,000
	Grounds:	\$9,000
	Elevator:	\$8,000
	Other: (specify here)	
	Total Maintenance:	\$64,571
Other Expenses	Other: Resident Services (see below)	
	Other: Wireless Service (see below)	
	Other: (specify here)	
	Other: (specify here)	
	Other: (specify here)	
	Total Other Expenses:	

Total Expenses

Total Annual Residential Operating Expenses:	\$342,195
Total Number of Units in the Project:	77
Total Annual Operating Expenses Per Unit:	\$4,444
Total 3-Month Operating Reserve:	\$102,574
Total Annual Internet Expense (site amenity election):	\$10,000 *
Total Annual Services Amenities Budget (from project expenses):	\$30,000 *
Total Annual Reserve for Replacement:	\$23,100 *
Total Annual Real Estate Taxes:	\$5,000 *

^{*} Please include in the identified lines on <u>THIS</u> page and <u>NOT</u> on any of the line items on Page 18. Please note that these will still need to be included when determining the net cash flow in the 15 year proforma.

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Servic	
Total Annual Commercial/Non-Residential Net Income:	

*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

	Funding Source	Included in Eligible Basis					
	ME, CDBG, etc.) NC		Yes/No	Amount			
	nvestment Partnership		N/A				
-	nity Development Bloc	ck Grant (CDBG)	N/A				
RHS 514			N/A				
RHS 515			N/A				
RHS 516	6		N/A				
RHS 538	3		N/A				
HOPE V			N/A				
McKinney	-Vento Homeless Assis	tance Program	N/A				
MHSA			N/A				
MHP			N/A				
Redevel	opment Set-aside Fur	nds	N/A				
Taxable	bond financing		N/A				
FHA Ris	k Sharing loan?	No	N/A				
State:	(specify here)		N/A				
Local:	Hsg Auth Sacramento Tal	e-Back Loan Build	Yes	\$6,350,000			
Private:	(specify here)		N/A				
Other:	Hsg Auth Sacramento Tal	Yes	\$383,000				
Other:	(specify here)		N/A				
Other:	(specify here)		N/A				

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	Jun-10
Source:	Section 8
If Section 8:	Project-based vouchers
Percentage:	100.00%
Units Subsidized:	76
Amount Per Year:	\$245,616
Total Subsidy:	\$7,740,335
Term:	yrs-25 balance @ perm

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy)	
RHS 538:		State / Local:	
HUD Section 8:	Section 8	Rent Sup / RAP:	
If Section 8:	Project-based vouchers		
HUD SHP:			
Will the subsidy cont	inue?: Yes	Other: (specify here)	
If yes enter amount:	\$245,616	Other amount:	

III. PROJECT FINANCING SECTION 5: THRESHOLD BASIS LIMIT

A. Threshold Basis Limit

Unit Size	Unit Basis Limit	No. of	f Units	(Basis) X (No. of Units)					
SRO/STUDIO	\$144,950	. ,							
1 Bedroom	\$167,126	7	7	\$12,868,702					
2 Bedrooms	\$201,600								
3 Bedrooms	\$258,048								
4+ Bedrooms	\$287,482								
	TOTAL UNITS:	-	7						
	TOTAL UNADJUSTED THR	ESHOLD B	ASIS LIMIT:	\$12,868,702					
			Yes/No						
out of public funds and f	stment for projects paid in who required by a public awarding by g wages. List public awarding City of Sacramento	lody to pay	Yes	\$2,573,740					
required to provide park under" parking) or throu structure of two or more		ot "tuck arking	No						
(c) Plus (+) 2% basis adjust is part of the developme	tment for projects where a day nt.	care center	No						
(d) Plus (+) 2% basis adjust the units are for Special	tment for projects where 100 per Needs populations.	ercent of	No						
(e) Plus (+) up to 10% basis Section 10325 or Section	s adjustment for projects applying 10326 of these regulations the section: Item (e) Fea	nat include	Yes						
(f) Plus (+) the lesser of the adjustment for projects is structures, and/or project mitigation as certified by If Yes, select type: Seismic Up	Yes Please Select Type and Enter Amount:	\$1,068,406							
(g) Plus (+) local developme government entities. Confees also required.									
	stment for projects wherein at lor units are serviced by an ele	vator.	Yes	\$1,286,870					
	TOTAL ADJUSTED THR	ESHOLD B	ASIS LIMIT:	\$17,797,718					

HIGH COST TEST

Total Eligible Basis	\$19,766,423
Percentage of the Adjusted Threshold Basis Limit	111.062%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

ITEM (e) Features

REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual electricity use (dwelling and common area meters combined). If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be 45% or more energy efficient than current Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigated only with reclaimed water, greywater, or rainwater (excluding water used for community gardens).
 Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, ceramic tile, or natural linoleum in all common areas. Threshold Basis Limit increase 2%.
- N/A 9 Meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV SOURCES AND USES BUDGET	SOURCES AND USES BUDGET SECTION 1: SOURCES AND USES BUDGET Permanent Sources																		
	TOTAL PROJECT			TAX CREDIT	1)Bank of America Permanent Loan	2)Hsg Auth Sacramento Take-Back Loan Building	3)Hsg Auth Sacramento Take-Back Loan Land	4)Income from Operations prior to converstion	5)LP Equity - PV energy credit proceeds	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL	70% PVC for New	30% PVC for
LAND COST/ACQUISITION	COST	RES. COST	COM'L. COST	EQUITY														Const/Rehab	Acquisition
¹ Land Cost or Value																		100 100 100	0.000000000
² Demolition																			
Legal																			
Land Lease Rent Prepayment	\$383,000	\$383,000					\$383,000										\$383,000		
¹ Total Land Cost or Value	\$383,000	\$383,000	1				\$383,000											1994199419	
Existing Improvements Value	\$6,350,000	\$6,350,000				\$6,350,000													
² Off-Site Improvements																			
Total Acquisition Cost	\$6,350,000	\$6,350,000)			\$6,350,000											\$6,350,000		\$6,350,00
Total Land Cost / Acquisition Cost	\$6,733,000	\$6,733,000				\$6,350,000	\$383,000										\$6,733,000		
Predevelopment Interest/Holding Cost Assumed, Accrued Interest on Existing																			
Debt (Rehab/Acq)																			1
Transfer Tax, Title/Escrow, Legal	\$49,541	\$49,541		\$49,541							İ		İ	İ	İ		\$49,541		\$46,72
REHABILITATION																			
Site Work	\$227,618	\$227,618		\$227,618													\$227,618	\$227,618	
Structures	\$7,399,733	\$7,399,733		\$3,331,182	\$3,405,000			\$426,102	\$237,449								\$7,399,733	\$7,399,733	
General Requirements	\$530,196	\$530,196		\$530,196													\$530,196	\$530,196	
Contractor Overhead Contractor Profit	\$198,823 \$198,824	\$198,823 \$198,824		\$198,823 \$198,824													\$198,823 \$198,824	\$198,823 \$198,824	
Prevailing Wages	ψ130,024	ψ130,024		ψ130,024													ψ130,024	ψ130,024	
General Liability Insurance	\$98,219	\$98,219		\$98,219													\$98,219	\$98,219	
Bond Premium	\$54,181	\$54,181		\$54,181													\$54,181	\$54,181	
Total Rehabilitation Costs	\$8,707,594	\$8,707,594		\$4,639,043	\$3,405,000			\$426,102	\$237,449								\$8,707,594	\$8,707,594	
Total Relocation Expenses	\$655,000	\$655,000		\$655,000													\$655,000	\$655,000	
NEW CONSTRUCTION Site Work																			
Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit																			1
Prevailing Wages																			
General Liability Insurance Other: (Specify)																			
Total New Construction Costs																			
ARCHITECTURAL FEES																			
Design	\$700,000	\$700,000		\$700,000													\$700,000	\$700,000	
Supervision	\$100,000	\$100,000		\$100,000													\$100,000	\$100,000	
Total Architectural Costs	\$800,000	\$800,000	1	\$800,000													\$800,000	\$800,000	
Total Survey & Engineering CONSTRUCTION INTEREST & FEES																			
CONSTRUCTION INTEREST & LES																			
Construction Loan Interest	\$419,000	\$419,000		\$419,000													\$419,000	\$76,182	
Origination Fee	\$108,077	\$108,077		\$108,077													\$108,077	\$19,650	
Credit Enhancement/Application Fee																			
Bond Premium	#00 F00	#00 F00		#00 F00													#00 F00	£00.500	
Title & Recording Taxes	\$32,500	\$32,500	-	\$32,500													\$32,500	\$32,500	
Insurance	\$75,000	\$75,000		\$75,000													\$75,000	\$75,000	
Lender Expense Construction Loan	\$25,000	\$25,000		\$25,000													\$25,000	\$4,545	
Other: (Specify)																			
Total Construction Interest & Fees	\$659,577	\$659,577		\$659,577													\$659,577	\$207,877	
PERMANENT FINANCING	400	400		200.5													400		
Loan Origination Fee Credit Enhancement/Application Fee	\$39,050	\$39,050	-	\$39,050													\$39,050		
Credit Enhancement/Application Fee Title & Recording	\$10,000	\$10,000		\$10,000													\$10,000		
Taxes	ψ10,000	Ψ10,000		Ψ10,000													Ψ10,000		
Insurance																			
Borrower Legal Perm	\$8,450	\$8,450)	\$8,450													\$8,450		
Total Permanent Financing Costs	\$57,500	\$57,500	1	\$57,500	00	00	0.5		05							ļ		040.070.474	
Subtotals Forward	\$17,662,212	\$17,662,212		\$6,860,661	\$3,405,000	\$6,350,000	\$383,000	\$426,102	\$237,449								\$17,662,212	\$10,370,471	\$6,396,723

IV. SOURCES AND USES BUDGET	SECTION 1:	SOURCES A	ND USES BUD	GET	Permanent Sources														
LEGAL FEES	TOTAL PROJECT COST		COM'L. COST	TAX CREDIT EQUITY	1)Bank of America Permanent Loan	2)Hsg Auth Sacramento Take-Back Loan Building	3)Hsg Auth Sacramento Take-Back Loan Land	4)Income from Operations prior to converstion	5)LP Equity - PV energy credit proceeds	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
Lender Legal Paid by Applicant	\$65,000	\$65,000		\$65,000													\$65,000	\$11.818	
	* /	,		* /													* /		
Borrower Legal- Construction	\$10,000	\$10,000) <u> </u>	\$10,000													\$10,000	\$10,000	
Total Attorney Costs RESERVES	\$75,000	\$75,000)	\$75,000													\$75,000	\$21,818	
																		40000000000000	
Rent Reserves	0045.040	0015.010		0015.010													0045.040		
Capitalized Rent Reserves	\$245,616	\$245,616	5	\$245,616													\$245,616		
3-Month Operating Reserve	\$329,061	\$329,061		\$329,061													\$329,061		
Replacement Reserve	\$77,000	\$77,000)	\$77,000													\$77,000		
Total Reserve Costs	\$651,677	\$651,677	1	\$651,677													\$651,677		
APPRAISAL																			
Total Appraisal Costs	\$15,500	\$15,500)	\$15,500													\$15,500	\$15,500	
Total Contingency Cost	\$1,044,911	\$1,044,911		\$1,044,911													\$1,044,911	\$1,044,911	
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$68,914	\$68,914	ŀ	\$68,914													\$68,914		
Environmental Audit	\$75,000	\$75,000)	\$75,000													\$75,000	\$75,000	
Local Development Impact Fees																			
Permit Processing Fees	\$175,000	\$175,000)	\$175,000													\$175,000	\$175,000	
Capital Fees																			
Marketing	\$25,000	\$25,000)	\$25,000													\$25,000		
Furnishings	\$38,500	\$38,500)	\$38,500													\$38,500	\$38,500	
Market Study	\$5,125	\$5,125	5	\$5,125													\$5,125		
Accounting/Reimbursables																			
Soft Cost Contingency	\$186,000	\$186,000)	\$186,000													\$186,000	\$186,000	
Prevailing Wage Monitor	\$17,500	\$17,500)	\$17,500													\$17,500	\$17,500	
GC: Testing: Consultation	\$25,000	\$25,000		\$25,000													\$25,000	\$25,000	
Other: (Specify)	, ,,,,,,,,	* - 7		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,													, ,,,,,,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs	\$616,039	\$616,039		\$616,039													\$616,039	\$517,000	
SUBTOTAL PROJECT COST	\$20,065,339	\$20.065.339		\$9,263,788	\$3,405,000	\$6,350,000	\$383,000	\$426,102	\$237,449								\$20,065,339	\$11,969,700	
DEVELOPER COSTS	,,,	,,,,		\$2,222,700	‡ 2,:22,000	\$2,222,000	\$222,000	Ţ :==; i 02	\$20.,110								+==,==5,000	Ţ,z.z.j. 00	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Developer Overhead/Profit	\$2,000,000	\$2,000,000		\$2,000,000													\$2,000,000	\$1,188,317	\$211,683
Consultant/Processing Agent	+- ,,000	+=,::: 000		+= ,:::,300													+ =,::3,000	Ţ.,joii	ţ=::;000
Project Administration																			
Broker Fees Paid to a Related Party																			
a section and a section and																			
Const. Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$2,000,000	\$2,000,000		\$2,000,000													\$2,000,000	\$1,188,317	\$211,683
TOTAL PROJECT COST				\$11,263,788	\$3,405,000	\$6,350,000	\$383.000	\$426.102	\$237.449			 		-	1	1	\$22,065,339		
Note: Syndication Costs may not be			1	ψ11,203,700	ψ5,405,000	ψυ,330,000	ψ303,000	ψ420,102	Ψ231,443		1	l		l	Bridge Loan	Fynense Duri	ng Construction:	ψ10,130,017	ψ0,000,400
Calculate Maximum Developer Fee using															Driuge Luai		tal Eligible Basis:	\$13,158,017	\$6,608,406
				\$11 263 799	\$3.405.000	\$6.350,000	\$383 000	\$426 102	\$237 //0						I	1		φ13,130,017	φυ,000,400
DOODLE SHEGK AGAINST LEKWANE	BLE CHECK AGAINST PERMANENT FINANCING TOTALS: \$11,263,788 \$3,405,000 \$6,350,000 \$426,102 \$237,449																		

¹ Required: evidence of land value (see Tab 1). TCAC will not accept a budget with a nominal land value. Please refer to TCAC Regulations and the application checklist for additional information and guidance. Land value must be included in Total Project Cost and Sources and Uses Budget (including donated or leased land).

² Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

V. BASIS AND CREDITS SECTION 1: BASIS AND CREDITS

Determination of Eligible and Qualified Basis

A. Basis and Credits

	70% PVC for New Construction/ Rehabilitation	30% PVC for Acquisition
Total Eligible Basis:	\$13,158,017	\$6,608,406
Ineligible Amounts		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):	\$118,724	
Subtract Historic Credit (residential portion only):		
Total Ineligible Amounts:	\$118,724	
Total Eligible Basis Amount Voluntarily Excluded:	\$1,564,000	\$6,608,406
Total Basis Reduction:	(\$1,682,724)	(\$6,608,406)
Total Requested Unadjusted Eligible Basis:	\$11,475,293	
*Qualified Census Tract (QCT) or Difficult to Develop Area (DDA) Adjustment:	100%	100%
Total Adjusted Eligible Basis:	\$11,475,293	
Applicable Fraction:	100%	100%
Qualified Basis:	\$11,475,293	
Total Qualified Basis:	\$11,47	75,293
**Total Credit Reduction:		
Total Adjusted Qualified Basis:	\$11,47	75,293

^{*130%} boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

B. Determination of Federal Credit

	New	
	Construction	
	/Rehabilitation	Acquisition
Adjusted Qualified Basis, After Credit Reduction:	\$11,475,293	
*Applicable Percentage:	7.70%	3.36%
Subtotal Annual Federal Credit:	\$883,598	
Total Combined Annual Federal Credit:	\$883	3,598

^{*} Applicants are required to use these percentages in calculating credit at the application stage.

^{**}to be calculated in: "Points System". See Checklist.

C. Determination of Minimum Federal Credit Necessary For Feasibility

 Total Project Cost
 \$22,065,339

 Permanent Financing
 \$10,801,551

 Funding Gap
 \$11,263,788

 Federal Tax Credit Factor
 \$1.02444

The federal tax credit factor must be between \$0.90 and \$1.10.

APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALIFICATION. If your equity pricing is less than \$0.90 you must contact TCAC staff to discuss prior to submitting your application.

Total Credits Necessary for Feasibility
Annual Federal Credit Necessary for Feasibility
Maximum Annual Federal Credits
Equity Raised From Federal Credit

\$10,995,068 \$1,099,507 \$883,598 \$9,051,928

Remaining Funding Gap

\$2,211,860

FUNDING GAP MUST NOT EXCEED ZERO UNLESS REQUESTING STATE CREDITS

If Applying For State Credit Complete Section (D) & (E)

D. Determination of State Credit

Adjusted Qualified Basis

NC/Rehab Acquisition \$11,475,293

(only rehabilitation or new construction basis, except in rare cases of At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor)

(.13 if federally-subsidized)

Factor Amount

Maximum Total State Credit

30%	13%
\$3,442,588	\$0

E. Determination of Minimum State Credit Necessary for Feasibility

State Tax Credit Factor

\$0.64250

The state tax credit factor must be between \$0.60 and \$0.75.

APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALIFICATION.

State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit

\$3,442,588 \$3,442,588 \$2,211,860

Remaining Funding Gap

\$0

FUNDING GAP MUST NOT EXCEED ZERO

VI. POINTS SYSTEM SECTION 1: POINTS SYSTEM

A maximum of 20 points shall be available in combining the cost efficiency, credit reduction, and public funds categories.

A.	Cost Efficiency/Credit Reduction/Public Funds	Maximum 20 P	oints				
	A(1) Cost Efficiency	20 Points					
	For new construction, at-risk development, or a substantial rehabilitation development least \$40,000 per unit.	nt where the hard costs of rehabilitation is at					
	Make a selection: Not Applying for Cost Efficiency						
	Projects total eligible basis that is below the maximum calculated the adjustments receives 1 point for each full % below the maximum probasis limits. 1) Project's adjusted threshold basis limits: 2) Project's total eligible basis: 3) Difference in threshold basis limits: 4) Calculated percent below adjusted threshold basis limits:	ermitted adjusted threshold 0% (Rounded down to the nearest whole percent					
		Total Points for Cost Efficiency:	0				
	A(2) Credit Reduction	20 Points					
	Credit Reduction:	\$11,475,293 0% \$0					
		Total Points for Credit Reduction:	0				
	A(3) Public Funds Section	20 Points					
	Total committed funds (including assumptions), fee waivers, or valid point for each full % of Total Development Cost (TDC) including the value of an \$6,350,000 1 Federal, state or local funds 2 Outstanding principal balances of prior existing public or sub IRC 509(a)(1) local community foundation fundsdoes NOT in Awarded AHP funds Waiver of fees resulting in quantifiable cost savings and not receive the same of	equired by federal or state law or other negotiated development agreements be Breaker Self-Score" spreadsheet 2,591					
	Percentage of funds versus TDC:	37% (rounded down)					

January 31, 2014 Version 28 Points System 7/3/2014

¹ All loans must be "soft," having terms (or remaining terms) in excess of 15 years, and below market interest rates, interest accruals, or residual receipts payments for at least the first 15 years of their terms. The maximum below-market interest rate allowed for scoring purposes is 4% simple, or the applicable federal rate if compounding. RHS Section 514 and 515 financing is considered soft debt for purposes of scoring under this category. There must be conclusive evidence presented in the application that any new public funds have been firmly committed as stated in Regulation Section 10325(c)(1)(C). Please see also Checklist Items, Tab 1.

⁵ Private "tranche B" loans underwritten based on rent differentials attributable to rent subsidies. Calculate in Final Tie Breaker Self-Score.

Total	Points for Public Funds: 37
Total Points for Cost Efficiency, Credit Rec	duction, & Public Funds: 37
B. General Partner and Management Company Characteristics	Maximum 9 Points
B(1) General Partner Experience General Partner Name:	6 Points
Winfield Hill, Inc., manager during rehab of LLC to be GP of partnership	
Select from ONE of the following two options:	
7 or more projects in service over 3 years (6 Points)	
Special Needs housing type project opting for 7 project experience category:	N/A
For Special Needs housing type projects applying through the Nonprofit or Special Needs set	t-asides only:
(select one if applicable)	

To qualify for this option, all projects must qualify as Special Needs.

To receive points under this subsection for projects in existence for over 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which it is requesting points have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared (which must be effective no more than one year prior to the application deadline) and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested.

Total Points for General Partner Experience: 6

² If the principal balances of prior publicly funded or subsidized loans are to be assumed, documented approval of the loan assumption or other required procedure by the public agency holding the promissory note must be provided. Accrued interest recast as principal under a new loan agreement will not be considered in scoring. See also Checklist Items, Tabs 1 and 20.

³ To receive points in this category, current land and building values must supported by an independent, third party appraisal conducted within 1 year of the tax credit application and otherwise consistent with Regulation Section 10322(h)(9). Donated land value must be included in Total Project Cost and the Sources and Uses Budget. Evidence of land value is required (see Tab 1).

⁴ Off-site costs must be documented as waived fees pursuant to a nexus study or must be developed by a sponsor as a condition of local approval. Please review Regulation Section 10325(c)(1)(C) for a more complete description of requirements.

B(2) Management Company Experience Select from ONE of the following two options: 11 or more projects managed over 3 years (3 Points) Special Needs housing type project opting for 11 project experience category: N/A For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable) To qualify for this option, all projects must qualify as Special Needs. Management Company Name: Housing Auth. CityofSacramento

Total Points for Management Company Experience: 3

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points. Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than two active LIHTC projects in California should refer to Regulation Section 10325(c)(2) and Checklist Items Tabs 21 and 22 for additional requirements.

	То	tal Points for General Partner & Management Company Experience: 9
C.	Housing Needs	Maximum 10 Points
	Senior	10 Points
		Total Points for Housing Needs: 10

D. Site & Service Amenities

Maximum 25 Points

D(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application, except under the Public School subsection as indicated in Regulation Section 10325(c)(5)(A)(5). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not include physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Amenities may include:

a) Transit-Oriented Development Strategy

(i)	Located where there is a transit station, rain station, commuter rail station, bus station, or public
	bus stop within 1/4 mile of the project site with service at least every 30 minutes during the
	hours of 7-9 a.m. and 4-6 p.m. Monday through Friday, and the project's density exceeds 25
	units per acre.

7 Points

(ii) The project site is within 1/4 mile of a transit station, rail station, commuter rail station, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday.

6 Points

(iii) The project site is within 1/3 mile of a public bus stop or rail station with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday.

5 Points

(iv) The project site is located within 1/4 mile of a regular public bus stop or a rapid transit system stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.) 4 Points

(v) The project site is located within 1/3 mile of a regular public bus stop or rapid transit system stop.

3 Points

Select one:

(i)

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit-Oriented Development Strategy Amenity:

b) Public Park

(i) The site is within 1/4 mile of a public park (1/2 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public.

3 Points

Joint-use agreement (if yes, please provide a copy)

N/A

(ii) The site is within 1/2 mile (1 mile for Rural set-aside).

2 Points

Select one:

(i)

Total Points for Public Park Amenity:

c) Book-Lending Public Library

(i) The site is within 1/4 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1/2 mile for Rural set-aside projects).

3 Points

(ii) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).

2 Points

Select one:

N/A

Total Points for Public Library Amenity:

d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market Please refer to Checklist Items for supporting documentation requirements

(i)	The site is within 1/4 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).	5 Points
(ii)	The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).	4 Points
(iii)	The site is within 1.5 miles of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 miles for Rural set-aside projects).	3 Points
(iv)	The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).	4 Points
(v)	The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).	3 Points
(vi)	The site is within 1/4 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year.	2 Points
(vii)	The site is within 1/2 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year.	1 Point
Sele	ect one: (ii)	
	Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market	Amenity: 4

e) Public Elementary, Middle, or High School

For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

3 Points

(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

2 Points

Select one:

N/A

Total Points for Public Elementary, Middle, or High School Amenity:

32 January 31, 2014 Version Points System 7/3/2014

f) Senior Developments: Daily Operated Senior Center (i) For a **senior development** the project site is within 1/4 mile of a daily operated senior center 3 Points or a facility offering daily services to seniors (not on the project site) (1/2 mile for Rural setaside). The project site is within 1/2 mile of a daily operated senior center or a facility offering daily 2 Points services to seniors (not on the project site) (1 mile for Rural Set-aside). Select one: **Total Points for Daily Operated Senior Center Amenity:** g) Special Needs or SRO Development: Population Specific Service Oriented Facility For a special needs or SRO development, the site is located within 1/2 mile of a facility that 3 Points operates to serve the population living in the development. The project site is located within 1 mile of a facility that operates to serve the population living 2 Points in the development. N/A Select one: Total Points for Population Specific Service Oriented Facility Amenity: h) Medical Clinic or Hospital 3 Points The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). 2 Points The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). Select one: **Total Points for Medical Clinic or Hospital Amenity:** i) Pharmacy The site is within 1/4 mile of a pharmacy (1/2 mile for Rural Set-aside). (This category may be 2 Points combined with the other site amenities above).

Total Points for Pharmacy: 2

1 Point

The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be

combined with the other site amenities above).

Select one:

j) In-unit High Speed Internet Service

(i) High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-inservice date. If internet service is selected, it must be provided even if it is not needed for points. 2 Points

(ii) Rural set-aside only: High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.

3 Points

Select one:

N/A

Total Points for Internet Service: 0

Total Points for Site Amenities: 22

Site Amenity Cont	Site Amenity Contact List:						
•							
Amenity Name:	Sacramento Regional Transit	Amenity Name:	Sutter's Fort Historic State Park				
Address:	1400 29th Street	Address:	2701 L Street				
City, Zip	Sacramento 95816	City, Zip	Sacramento 95816				
Contact Person:	Michael R. Wiley	Contact Person:	Mindy Orosco				
Phone:	916-321-2800 Ext.:	Phone:	916-445-4422 Ext.:				
Amenity Type:	Transit Station/Transit Stop	Amenity Type:	Public Park				
Website:	http://www.sacrt.com	Website:	http://www.suttersfort.org				
Distance in miles:	0.05	Distance in miles:	0.1				
Amenity Name:	Safeway	Amenity Name:	E. M. Hart Senior Center				
Address:	1025 Alhambra Blvd	Address:	915 27th Street				
City, Zip	Sacramento 95816	City, Zip	Sacramento 95816				
Contact Person:	Rich Lopez	Contact Person:	Rosann Bernardy				
Phone:	916-456-0852 Ext.:	Phone:	916-808-5462 Ext.:				
Amenity Type:	Grocery/Farmers' Market	Amenity Type:	Senior Center				
Website:	http://www.safeway.com	Website:	http://www.cityofsacramento.org				
Distance in miles:	0.4 mi	Distance in miles:	0.24 mi				
Amenity Name:	Rite Aid	Amenity Name:	Sutter General Hospital				
Address:	2801 K Street Ste 100	Address:	2801 L Street				
City, Zip	Sacramento 95816	City, Zip	Sacramento 95816				
Contact Person:	Brian Mannerino	Contact Person:	James Conforti				
Phone:	916-441-5252 Ext.:	Phone:	916-454-2222 Ext.:				
Amenity Type:	Pharmacy	Amenity Type:	Medical Clinic/Hospital				
Website:	https://www.riteaid.com	Website:	http://www.suttermedicalcenter.org				
Distance in miles:	0.4 mi	Distance in miles:	0.2 mi				
Amenity Name:		Amenity Name:					
Address:		Address:					
City, Zip		City, Zip					
Contact Person:		Contact Person:					
Phone:	Ext.:	Phone:	Ext.:				
Amenity Type:		Amenity Type:					
Website:		Website:					
Distance in miles:		Distance in miles:					
Amenity Name:		Amenity Name:					
Address:		Address:					

Ext.:

City, Zip Contact Person:

Amenity Type:

Distance in miles:

Ext.:

Phone:

Website:

City, Zip Contact Person:

Amenity Type:

Distance in miles:

Phone:

Website:

Maximum 10 Points D(2) Service Amenities

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants.

Except as provided below and in Reg. Section 10325(c)(5)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 10 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs and SRO projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed. Amenities may include, but are not limited to:

a) Large Family, Senior, At-Risk projects:

N/A (1) Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.

5 points

Service Coordinator as listed above, except: Yes

Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.

3 points

N/A (2) Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.

5 points

N/A

Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms. 3 points

Yes (3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).	7 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours instruction each year (30 hours for small developments).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours instruction each year (18 hours for small developments).	3 points
Yes (4)	Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
N/A	Health and wellness services and programs as listed above, except: Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A	Health and wellness services and programs as listed above, except:	2 points
	Minimum of 40 hours of services per year for each 100 bedrooms.	_ p
N/A (5)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
<u>N/A</u> (6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except:	2 nainta
IN/A	Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	After school program for school age children as listed above, except:	2 points
	Minimum of 4 hours per week, offered weekdays throughout the school year.	
b) Specia	I Needs and SRO projects:	
<u>N/A</u> (7)	Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan. Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A	Case Manager as listed above, except: Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
<u>N/A</u> (8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.	5 points

N/A	Service Coordinator or Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
N/A (9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
<u>N/A</u> (10)	Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
N/A (11)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
N/A (12)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

The service budget spreadsheet must be completed.

January 31, 2014 Version 38 Points System 7/3/2014

Total Points for Service Amenities:

15

E. Sustainable Building Methods

Maximum 10 Points

REVIEW REG. SECTION 10325(c)(6) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

E(1) I	lew	Construction and Adaptive Reuse projects select from the following features:	
N/A	(i)		0 Points
	_	requirements with any one of the following programs:	
		N/A	
	(ii)	Energy efficiency as indicated in Reg. Section 10325(c)(6)(B) beyond the	
	()	requirements in 2008 Title 24, Part 6 of the California Building Code (2008 Title 24	١٠
N	N/A	Low Rise (1-3 habitable stories)).
<u>'</u>	N/ / \		0 Dointo
		N/A	0 Points
	.1/Λ	Multifamily of 4 papitable stories	
ľ	N/A	Multifamily of 4+ habitable stories	
		N/A	0 Points
.	,····		
N/A	(111)		
		chosen in section (i) above:	
		<u>LEED</u>	
		N/A	0 Points
		GreenPoint Rated Multifamily Guidelines	
		N/A	0 Points
E(2) F	Reha	bilitation projects select from the following features:	
		Develop the project in accordance with the minimum	0 Points
	_	requirements with any one of the following programs:	
		N/A	
Yes	(v)	Rehabilitate to improve energy efficiency; points awarded based on	
. 00	_ ` ′	percentage decrease in estimated Time Dependent Valuation energy use post-	
		Improvement over current:	
			7 Deinte
		25%	7 Points
NI/A	(v.:i)	Develop the anniest become difference as a mineral set the annear	
N/A	(VI)	Develop the project beyond the minimum requirements of the program	
		chosen in section (i) above:	
		LEED GreenPoint Rated Existing Home Multifamily Program	
		N/A N/A	0 Points
			0 Points
		2011 Enterprise Green Communities	
		N/A	0 Points
Yes	(vii)	Additional rehabilitation project measures (chose one or more of the following three	e categories):
	_	· · · · · · · · · · · · · · · · · · ·	,
		(A) PHOTOVOLTAIC / SOLAR	3 Points
		PV generation that offsets either 50% of common area load or 90% of solar accessible roof area	
ı	N/A	(B) SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING THE FOLLOWING:	0 Points
<u> </u>	1//1	Develop project-specific maintenance manual, including information on all energy and green build	
		Certify building management staff in sustainable building operations (BPI or equivalent)	3
		=: + 1, - 1	

3. Undertake formal building systems commissioning, retro-commissioning, or re-commissioning

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(6), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(6)(H) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(6) will be subject to negative points under Section 10325(c)(3).

Total Points For Sustainable Building Methods: 10

...

Maximum 52 Points

F. Lowest Income

F(1) Lowest Income Restriction for All Units

50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income for 25 points and 40% of Income Targeted Units to Total Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Income Targeted Units" may be used multiple times. For example, 50% of Targeted Units at 50% of Area Median Income for 25 points may be combined with another 50% of Targeted Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

*Only projects competing in the Rural Set-aside may use the 55% AMI column and selected targeting in the 50% AMI column.

**60% AMI is included as a place-holder and will not receive any additional points.

			Percent of Area Median Income (AMI)					
		**60%	**60% *55% 50% 45% 40% 35% 30%					
	80%	0				45	47.5	50
	75%	0				42.5	45	47.5
	70%	0				40	42.5	45
	65%	0			35	37.5	40	42.5
	60%	0			32.5	35	37.5	40
	55%	0			30	32.5	35	37.5
	50%	0		25*	27.5	30	32.5	35
	45%	0		22.5*	25	27.5	30	32.5
Percent of Income	40%	0	17.5	20	22.5	25	27.5	30
Targeted Units to	35%	0	15	17.5	20	22.5	25	27.5
Total Tax Credit	30%	0	12.5	15	17.5	20	22.5	25
Units (exclusive of	25%	0	10	12.5	15	17.5	20	22.5
mgr.'s units)	20%	0	7.5	10	12.5	15	17.5	20
	15%	0	5	7.5	10	12.5	15	17.5
	10%	0	2.5	5	7.5	10	12.5	15

Consolidate your units before entering your information into the table Do not enter any non-qualifying units into the table										
<u>Number</u> of Targeted Tax Credit Units	<u>Percent</u> of Area Median Income (AMI) (30%- 55%)*	Percentage of Units to Total Units (before rounding down)	Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	Points Earned						
8	30	10.53	10	15						
	35	0.00	0	0						

January 31, 2014 Version 40 Points System 7/3/2014

16	40	21.05	20	15				
	45	0.00	0	0				
52	50	68.42	68.42 40					
	0 -Rural only	0.00	0.00					
	0 -Rural only	0.00	0	0				
	60	0.00	0.00					
76	Total Points Requested: 50							

^{*}IF 60% AMI UNITS ARE LESS THAN 10% OF TOTAL UNITS, LEAVE CELL E628 BLANK.

F(2) Lowest Income for 10% of Total Restricted Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Tax Credit Units per Bedroom Size	Number of Targeted Tax Credit Units @ 30% AMI	Percentage of Units to Total Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	0	0	0.0000
2 BR	0	0	0.0000
1 BR	76	8	0.1053
SRO	0	0	0.0000
Total:	76	8	-

Lowest Income for 10% of Total Restricted Units at 30% AMI Points:	2
Total Points for Lowest Income:	52

G. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 20 points. Within the application the following must be delivered (see Checklist Items for additional information):

Readines	Maximum 20 Points	
Yes (i)	Enforceable commitment for all construction financing, as evidenced by executed commitment and payment of commitment fees	5 points
Yes (ii)	Evidence, as verified by the appropriate officials, of site plan approval and that all land use environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction are either finally approved or unnecessary	5 points
Yes (iii)	All necessary public/tribal approvals except building permits	5 points
Yes (iv)	Design review approval	5 points

20 points will be available to projects that document all of the above and are able to begin construction within 180 days of the Credit Reservation, as evidenced by submission of the following within 180 days of the Credit Reservation: updated application form and explanation of changes, executed construction contract, breakdown of lender-approved construction costs, recorded deeds of trust for all construction financing, binding commitments for permanent financing and any other required financing, a limited partnership

agreement executed by the general partner and the investor providing the equity, payment of all construction lender fees, issuance of building permits (a grading permit does not meet this requirement), and notice to proceed delivered to the contractor. If no construction lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Credit Reservation. In addition to the above, all applicants receiving any points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application (See <u>Appendix</u> for requirements).

In the event that one or more of the above criteria have NOT been met, 5 points may be awarded for each one that has been met, up to a maximum of 15 points. In such cases, the 180-day requirements shall not apply to projects that do not obtain the maximum points in this category. The 90-day requirements apply to all projects requesting any points under this category.

Total Points for Readiness to Proceed: 20

H. Miscellaned	H. Miscellaneous Federal and State Policies									
Yes (i)	For applicants that agree that the Committee may exchange Federal Tax Credits for State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded.	2 Points								
N/A (ii)	Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units.	2 Points								
N/A (iii)	Smoke Free Residence. The proposed project will contain nonsmoking buildings or sections of buildings. Nonsmoking sections must consist of at least half the units within the building, and those units must be contiguous.	2 Points								
N/A (iv)	Historic Preservation. The project proposes to incorporate historic tax credits.	1 Point								
<u>N/A</u> (v)	Qualified Census Tract (QCT). The project is located within a QCT and the development would contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official.	2 Points								
N/A (vi)	Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership.	1 Point								

Total Points for Miscellaneous Federal and State Policies:

VI. POINTS SYSTEM SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 148, Minimum Points Required: 123 (Do Not Submit An Application If You Do Not Have The Minimum Points Required)

		APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A.	Cost Efficiency, Credit Reduction, & Public Funds	37	20	20
	A(1) Cost Efficiency	0	20	
	A(2) Credit Reduction	0	20	
	A(3) Public Funds	37	20	
В.	General Partner & Management Company Experience	9	9	9
	A(1) General Partner Experience	6	6	
	A(2) Management Company Experience	3	3	
C.	Housing Needs	10	10	10
D.	Site & Service Amenities	37	25	25
	D(1) Site Amenities	22	15	
	D(2) Service Amenities	15	10	
E.	Sustainable Building Methods	10	10	10
F.	Lowest Income & 10% of Units Restricted @ 30% AMI	52	52	52
	F(1) Lowest Income	50	50	
	F(2) 10% of Units Restricted @ 30% AMI	2	2	
G.	Readiness to Proceed	20	20	20
Н.	Miscellaneous Federal and State Policies	2	2	2
*Neg	ative Points (if any, please enter amount:)		NO MAX	0
			Total Points:	148

^{*}Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

VII. TIE BREAKER SYSTEM FINAL TIE BREAKER SELF SCORE

This section is included in the application for self-scoring. Be aware that TCAC will use self scores to determine which projects undergo further review in the competition, including the verification of self scores, for possible reservation of tax credits. TCAC will not verify or evaluate every project's self score. Project's that self score too low to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent public funds in Tab 20 and evidence of public subsidies, if any, in Tab 17.

Projects with commercial/non-residential costs will have committed public funds discounted by the percentage of the project proposed to be commercial or non-residential.

Evidence of land value is required (see Tab 1). The value of the land per TCAC Regulations must be included in "Total residential project development costs" below as evidenced in Tab 1 of the application. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Final Tie Breaker Formula:

Committed permanent public funds defraying residential costs

Total residential project development costs

+ ((1 - Requested unadjusted eligible basis Total residential project development costs) /3)

Self-Scoring Calculation:

\$10,415,739 \$22,065,339 \$22,065,339 \$2,065,339 \$2,065,339 \$2,065,339

** List individual committed public funding sources, including donations:

List marriada committed public randing sources, including donations.									
Tranche B, if applicable (calculate below)	\$1,599,591								
Hsg Auth Sacramento Take-Back Loan Building	\$6,350,000								
Hsg Auth Sacramento Take-Back Loan Land	\$383,000								
TOTAL	\$8,332,591								

** The first numerator may include the following permanent funding sources that are <u>not</u> eligible for public funds points under Reg. Section 10325(c)(1)(C):

(1) funding contributed by a charitable foundation where a public body appoints a majority of the voting members; and (2) land and improvements contributed by a 501(c) organization as long as the asset was held by the organization for at least 10 years per TCAC Reg. Section 10325(c)(10).

For mixed-use projects, the permanent public fund numerator must be discounted/reduced by the mixed-use ratio below.

Mixed-use projects: Total commercial cost / Total project cost: 0.0000%

THE PRORATED COMMERCIAL COST DEDUCTION TO PUBLIC FUNDS MUST BE CALCULATED FIRST, BEFORE APPLYING ANY SUBSIDY ADJUSTMENT/INCREASE (REGULATION SECTION 10325(c)(10)(A)) TO THE NUMERATOR. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed permanent public funds defraying residential costs =(F38)*(1-145)

For projects with public operating or rental subsidies listed in Reg. Section 10325(c)(10)(A), calculate the percentage increase below and increase the permanent public funds numerator by the adjustment percentage.

Operating and rental subsidies: % of subsidized units: 100.0000%

The number of rental subsidy units and the number of operating subsidy units are cumulative, up to 100%.

25.0000%

Subsidy adjustment/increase to permanent public funds numerator (This adjustment is calculated in the numerator <u>after</u> any commercial cost adjustment).

Sample formula (subsidies) for numerator Committed permanent public funds defraying residential costs =F38*(1+H53)

Sample formula (subsidies and commercial costs) for numerator Committed permanent public funds defraying residential costs =(F38*(1-145))*(1+H53)

Tranche B calculation

For purposes of the public funds points section and the final tie breaker, a Tranche B loan is the lesser of the actual commitment amount or the following. Please note, an application must include a private Tranche B loan supported by a public subsidy to utilize this calculation.

Rental Income Differential: Rent Limit: 40% AMI

			(OITO/OPIT)		
			OR	Public	Calculated
			50% AMI	Subsidy	Annual
	Unit Type	# of Units	(ALL OTHER)	Contract Rent	Rent
Ī	1-bedroom	76	\$578	\$793	\$196,080
	SRO				\$0
	SRO				\$0
	SRO				\$0
	SRO				\$0
	SRO				\$0
				TOTAL	\$196,080

 Rental Income Differential
 \$196,080

 Less Vacancy
 5.0%

 Net Rental Income
 \$186,276

 Available for debt service
 @ 1.15 DSC ratio:
 \$161,979

Loan term (years) Interest rate (annual) DSC ratio 15 6.0% 1.15

Loan amount per TCAC underwriting standards:

\$1,599,591

Actual Tranche B

loan amount: \$3,405,000

Comments or additional information as necessary:

15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$477,600	\$489,540	\$501,779	\$514,323	\$527,181	\$540,361	\$553,870	\$567,716	\$581,909	\$596,457	\$611,368	\$626,653	\$642,319	\$658,377	\$674,836
Less Vacancy	5.00%	-23,880	-24,477	-25,089	-25,716	-26,359	-27,018	-27,693	-28,386	-29,095	-29,823	-30,568	-31,333	-32,116	-32,919	-33,742
Rental Subsidy	1.025	245,616	251,756	258,050	264,502	271,114	277,892	284,839	291,960	299,259	306,741	314,409	322,269	330,326	338,584	347,049
Less Vacancy	5.00%	-12,281	-12,588	-12,903	-13,225	-13,556	-13,895	-14,242	-14,598	-14,963	-15,337	-15,720	-16,113	-16,516	-16,929	-17,352
Miscellaneous Income	1.025	5,200	5,330	5,463	5,600	5,740	5,883	6,030	6,181	6,336	6,494	6,656	6,823	6,993	7,168	7,347
Less Vacancy	5.00%	-260	-267	-273	-280	-287	-294	-302	-309	-317	-325	-333	-341	-350	-358	-367
Total Revenue		\$691,995	\$709,295	\$727,027	\$745,203	\$763,833	\$782,929	\$802,502	\$822,565	\$843,129	\$864,207	\$885,812	\$907,958	\$930,657	\$953,923	\$977,771
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$51,105	\$52,894	\$54,745	\$56,661	\$58,644	\$60,697	\$62,821	\$65,020	\$67,296	\$69,651	\$72,089	\$74,612	\$77,223	\$79,926	\$82,723
Management		40,000	41,400	42,849	44,349	45,901	47,507	49,170	50,891	52,672	54,516	56,424	58,399	60,443	62,558	64,748
Utilities		62,019	64,190	66,436	68,762	71,168	73,659	76,237	78,905	81,667	84,526	87,484	90,546	93,715	96,995	100,390
Payroll & Payroll Taxes		103,000	106,605	110,336	114,198	118,195	122,332	126,613	131,045	135,631	140,378	145,292	150,377	155,640	161,087	166,726
Insurance		21,500	22,253	23,031	23,837	24,672	25,535	26,429	27,354	28,311	29,302	30,328	31,389	32,488	33,625	34,802
Maintenance		64,571	66,831	69,170	71,591	74,097	76,690	79,374	82,152	85,028	88,004	91,084	94,272	97,571	100,986	104,521
Other Operating Expenses		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Operating Expenses	•	\$342,195	\$354,172	\$366,568	\$379,398	\$392,677	\$406,420	\$420,645	\$435,368	\$450,605	\$466,377	\$482,700	\$499,594	\$517,080	\$535,178	\$553,909
Tenant Internet Expense*	1.035	10,000	10,350	10,712	11,087	11,475	11,877	12,293	12,723	13,168	13,629	14,106	14,600	15,111	15,640	16,187
Service Amenities	1.035	30,000	31,050	32,137	33,262	34,426	35,631	36,878	38,168	39,504	40,887	42,318	43,799	45,332	46,919	48,561
Replacement Reserve	1.000	23,100	23,100	23,100	23,100	23,100	23,100	23,100	23,100	23,100	23,100	23,100	23,100	23,100	23,100	23,100
Real Estate Taxes	1.020	5,000	5,100	5,202	5,306	5,412	5,520	5,631	5,743	5,858	5,975	6,095	6,217	6,341	6,468	6,597
roa. Zolato raxos		0,000	0,.00	0,202	0,000	0,2	0,020	0,001	0,1 10	0,000	0,0.0	0,000	0,2	0,0	,	0,001
Total Expenses		\$410,295	\$423,772	\$437,719	\$452,152	\$467,090	\$482,548	\$498,546	\$515,102	\$532,236	\$549,968	\$568,319	\$587,310	\$606,964	\$627,304	\$648,354
Cash Flow Prior to Debt Service	ce	\$281,700	\$285,523	\$289,309	\$293,051	\$296,744	\$300,381	\$303,956	\$307,463	\$310,893	\$314,239	\$317,494	\$320,648	\$323,693	\$326,619	\$329,417
MUST PAY DEBT SERVICE																
Bank of America Permanent Loa	n	244,976	244,976	244,976	244,976	244,976	244,976	244,976	244,976	244,976	244,976	244,976	244,976	244,976	244,976	244,976
		,	0	0	0	0	0	0	0	0	0	0	0	0	0	0
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service	•	\$244,976	\$244,976	\$244,976	\$244,976	\$244,976	\$244,976	\$244,976	\$244,976	\$244,976	\$244,976	\$244,976	\$244,976	\$244,976	\$244,976	\$244,976
Cash Flow After Debt Service		\$36,724	\$40,547	\$44,333	\$48,075	\$51,768	\$55,405	\$58,980	\$62,487	\$65,917	\$69,263	\$72,518	\$75,672	\$78,717	\$81,643	\$84,441
Percent of Gross Revenue		5.04%	5.43%	5.79%	6.13%	6.44%	6.72%	6.98%	7.22%	7.43%	7.61%	7.78%	7.92%	8.04%	8.13%	8.20%
25% Debt Service Test		14.99%	16.55%	18.10%	19.62%	21.13%	22.62%	24.08%	25.51%	26.91%	28.27%	29.60%	30.89%	32.13%	33.33%	34.47%
Debt Coverage Ratio		1.150	1.166	1.181	1.196	1.211	1.226	1.241	1.255	1.269	1.283	1.296	1.309	1.321	1.333	1.345
OTHER FEES**																
LP Asset Management Fee	1.035 1.035	5,000 \$25,000	5,175	5,356 26.781	5,544 27,718	5,738 28.688	5,938 29.692	6,146 30,731	6,361 31.807	6,584 32,920	6,814 34.072	7,053 35,265	7,300 36,499	7,555 37.777	7,820 39,099	8,093 40,467
GP Partnership Management Fee	1.035	\$25,000	25,875	20,701	21,110	20,000	29,092	30,731	31,007	32,920	34,072	33,263	36,499	31,111	39,099	40,467
Incentive Management Fee																
Total Other Fees		25,000	25,875	26,781	27,718	28,688	29,692	30,731	31,807	32,920	34,072	35,265	36,499	37,777	39,099	40,467
Remaining Cash Flow		\$11,724	\$14,672	\$17,552	\$20,357	\$23,079	\$25,713	\$28,249	\$30,680	\$32,997	\$35,191	\$37,253	\$39,172	\$40,940	\$42,544	\$43,973
Deferred Developer Fee**																
Decidual as Catt Date Date and the																
Residual or Soft Debt Payments** Hsq Auth Sacramento Take-Back L	oon Building	\$11,724	\$14,672	\$17,552	\$20,357	\$23,079	\$25,713	\$28,249	\$30,680	\$32,997	\$35,191	\$37,253	\$39,172	\$40,940	\$42.544	\$43,973
risy Auth Saciamento Take-Back L	Joan Dulluling	φ11,724	φ14,0/Z	φ1 <i>1</i> ,332	φ∠∪,337	⊅∠ 3,079	φ20,113	Φ 20,249	და ს,დ80	Φ 3∠,997	φ30,191	φ31,253	Ф 39,172	Ф40,940	Ф4 2,544	Ф43,973

^{*9%} and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

^{**}Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.